



创胜集团

TRANSCENTA Stock Code: 6628.HK

2023 Annual Results Update

March 28, 2024



Disclaimer



- The information and opinions contained in this presentation are provided as of the date of this presentation, are subject to change without notice and will not be updated or otherwise revised to reflect any developments, which may occur after the date of the presentation.
- This presentation contains statements that constitute forward-looking statements. These statements can be recognized by the use of words such as “expects”, “plan”, “will”, “estimates”, “projects”, “intends”, or words of similar meaning or intent. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors and assumptions. The Company has no obligation and does not undertake to revise forward-looking statements contained in this presentation to reflect future events or circumstances.
- This presentation is being presented solely for your information and for your use and may not be copied, reproduced or redistributed to any other person in any manner without the Company’s prior written consent. Unauthorized copying, reproduction or redistribution of this presentation could be limited or prohibited by the securities laws of various jurisdictions. By attending this presentation, participants agree not to photograph, copy or otherwise reproduce these materials during the presentation or while in the conference room.
- The company cannot guarantee that it will be able to develop, or ultimately market, any of its drug candidates successfully. Shareholders and potential investors of the Company are advised to exercise due care when dealing in the shares of the Company.



01

Key Highlights

Key Highlights

Significant Progress with Key Regulatory Interactions and Datasets Presentations

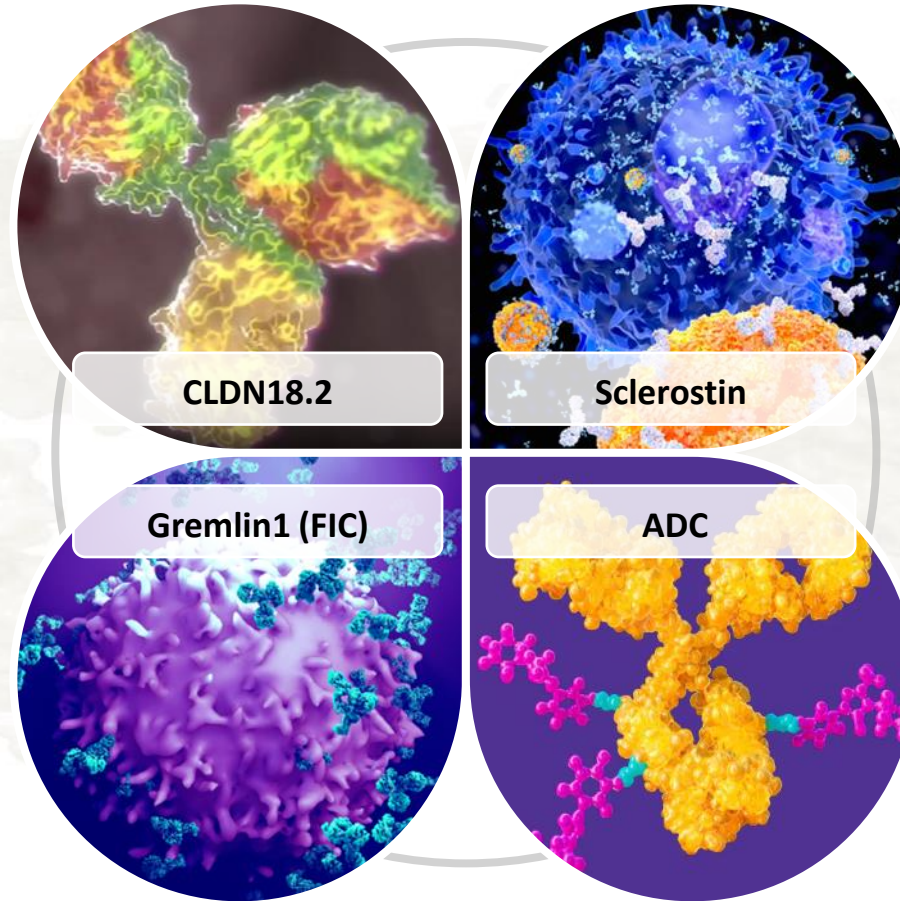


Osemitamab (TST001)

- Presented data at several major congresses
- Completed enrollment in key cohorts (supporting the Ph3 strategy)
- Received approvals for global Ph3 trial
- Received Orphan Drug Designation in US for PDAC
- Published the preclinical data of [¹⁷⁷Lu]Lu-TST001*
- Engaged and discussing with multiple parties on global partnership

TST003

- Completed the third dose cohort
- Presented preclinical data at AACR



Blosozumab (TST002)

- Completed Ph1 single dose escalation
- Observed significant BMD increases
- Obtained CDE approval for Ph2 trial

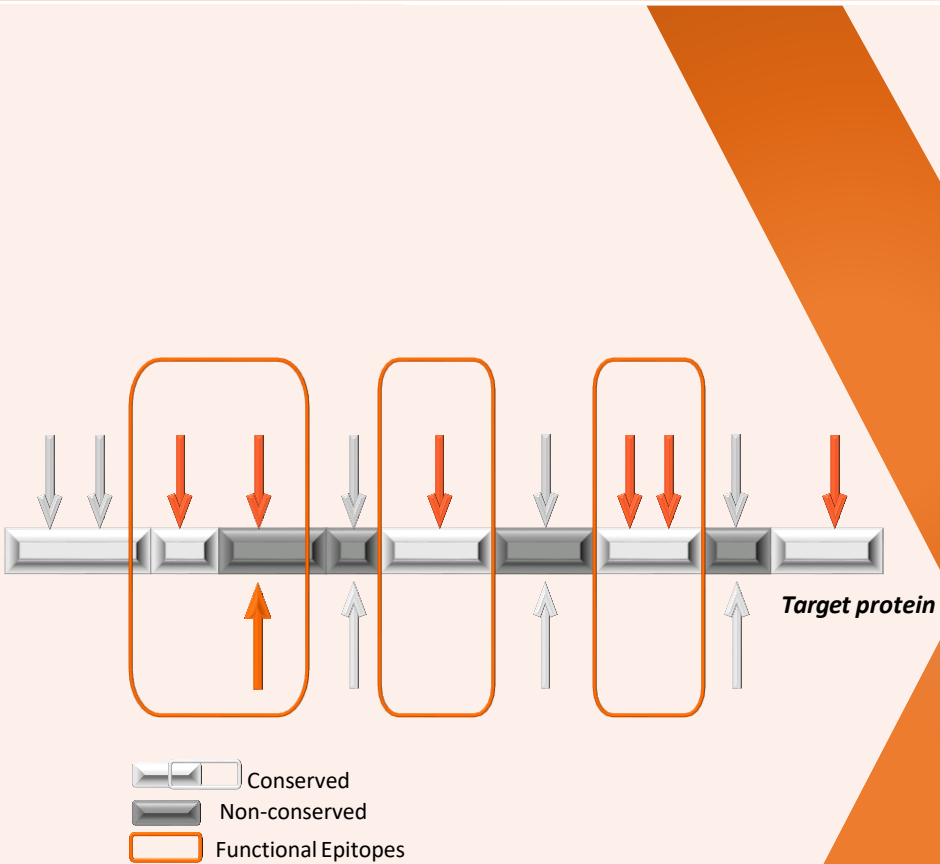
TST013

- IND enabling study to initiate

* Zeng, Z., Li, L., Tao, J. et al. [¹⁷⁷Lu]Lu-labeled anti-claudin-18.2 antibody demonstrated radioimmunotherapy potential in gastric cancer mouse xenograft models. Eur J Nucl Med Mol Imaging (2023). <https://doi.org/10.1007/s00259-023-06561-1>

Proprietary IMTB Platform and Differentiated Antibodies

Our Proprietary Antibody Discovery Platform



mAb

- Osemitamab (TST001) (BIC) CLDN18.2
- TST003 (FIC) Gremlin1
- TST004 (BIC) MASP2



Bi-specific

- TST005 (BIC) PDL1-TGF- β
- TST006 PDL1-CLDN8.2
- TST008 (FIC) MASP2/BAFF
- TST801(FIC)



ADC

- TST012
- TST013





Pipeline Overview

Diversified and Differentiated Pipeline



Drug candidate	Target	Indications	IND	Phase 1	Phase 2	Phase 3	Rights	Partner
Osemitamab (TST001)	Claudin 18.2	1L G/GEJC	Combo with Nivolumab/Chemo				Global	In-house
		1L PDAC	Combo with Chemo			Global	In-house	
Blosozumab (TST002)	Sclerostin	Osteoporosis	Mono		US Ph II Completed		Greater China	<i>Lilly</i>
MSB0254	VEGFR2	Solid tumors	Mono				Global	In-house
TST003	Gremlin1 (FIC)	Solid tumors	Mono				Global	In-house
TST004	MASP2	IgAN, TMA	Mono				Global	ALBUND
TST008	MASP2/BAFF Bi-Specific (FIC)	SLE/LN/IgAN	Mono				Global	In-house
TST801	Bi-specific (FIC)	SLE/LN/IgAN	Mono				Global	In-house
TST012	Undisclosed ADC	Solid tumors	Mono				Global	In-house
TST013	Undisclosed ADC	Solid tumors	Mono				Global	In-house

- Oncology 
- Non-oncology 



02

Business Update





O s e m i t a m a b (T S T 0 0 1)

A Humanized ADCC-enhanced anti-Claudin 18.2 mAb for Solid Tumors

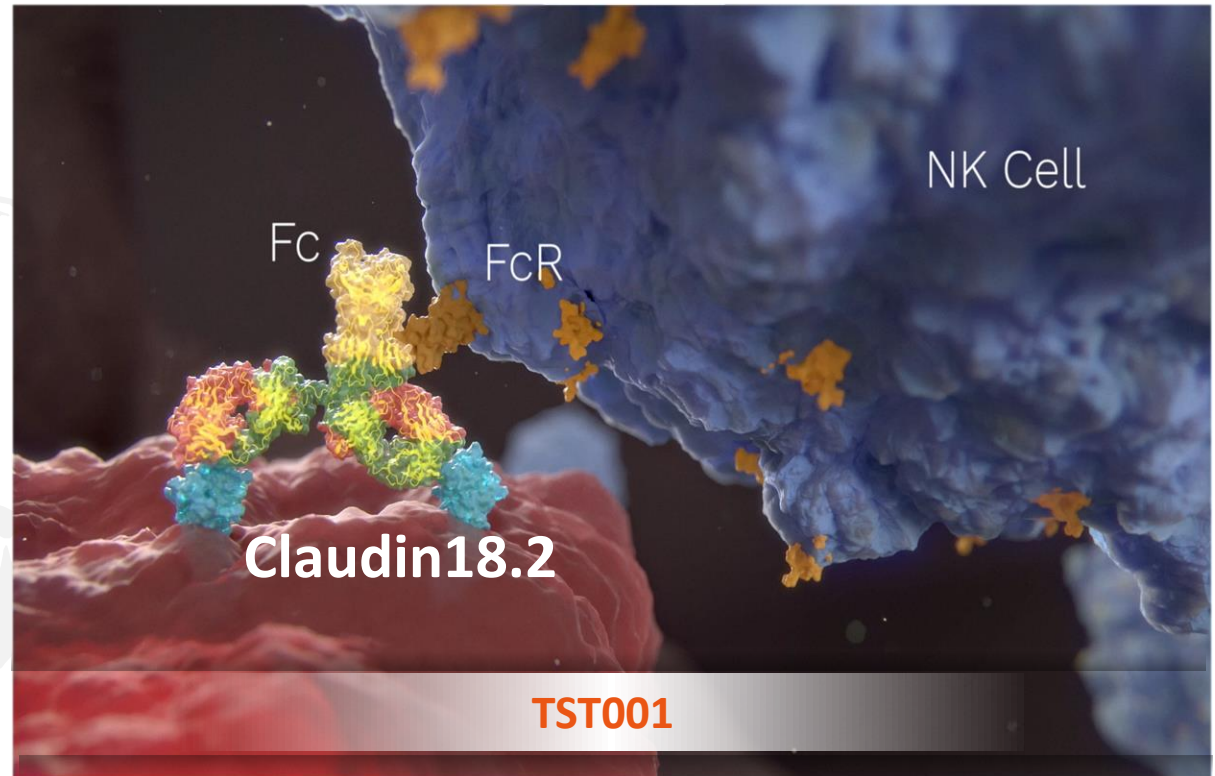
Osemitamab (TST001)

A BIC anti-CLDN18.2 mAb with the Potential of Leading a New Treatment Paradigm in G/GEJ Cancer



Target patient number 2023

>300K^[1]
Worldwide^[2]



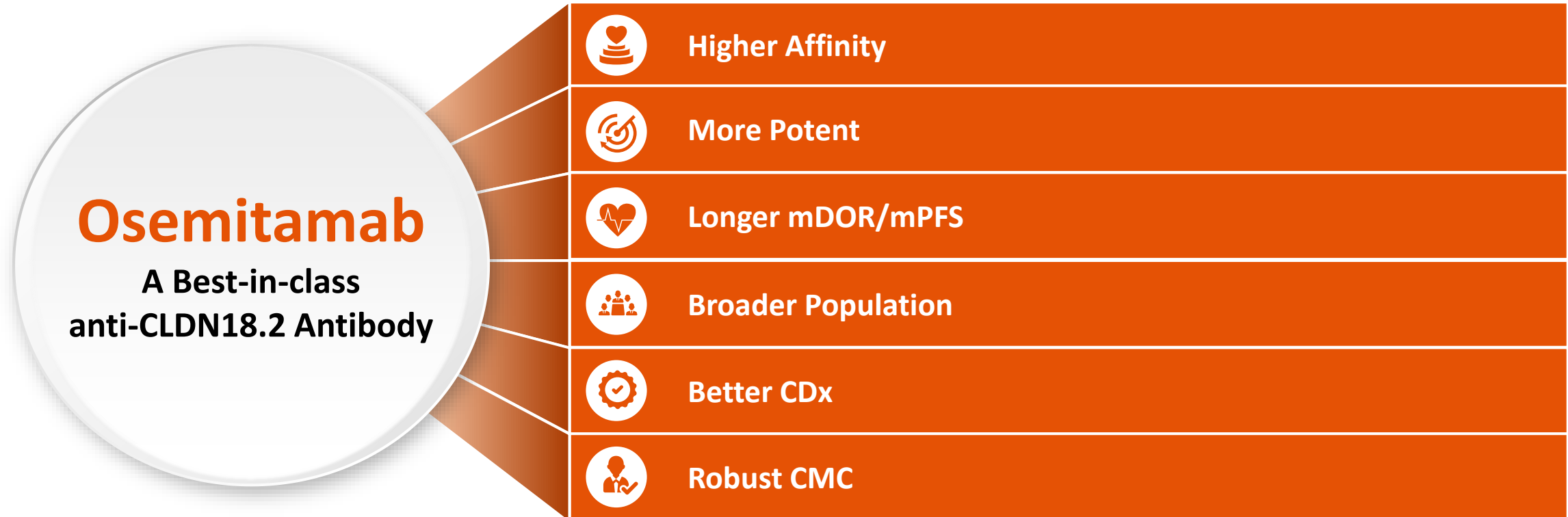
Cornerstone for the treatment of CLDN18.2 positive solid tumors

Note 1: 1L HER2-negative/CLDN18.2 positive mG/GEJC (>100K), CLDN18.2 positive peri-operative G/GEJC (~70K), 1L PDAC (~75K), NSCLC (>40K) and other tumor types (CRC, BTC, etc.)

Note 2: Including US, EU5, Japan and China

Osemitamab (TST001)

Differentiation vs. Zolbetuximab



Note: G/GEJC = Gastric or gastroesophageal junction cancer
*just in 1L G/GEJC

Osemitamab (TST001)

Program Milestones in 2023



Q1

January

- FDA EOP1 meeting

ASCO Gastrointestinal
Cancers Symposium

- Ph1/2 design of
TST001+Nivolumab+CAPOX
/TST001+Nivolumab alone

March

- ODD for PDAC
- EU HA consultations for Ph3

Q2

April

- Enrollment completed in
cohort C and G, supportive
of Ph3 plans

June

2023 ASCO
ANNUAL MEETING

- Updated data in
combination with CAPOX



- PFS data per CLDN18.2
expression level from
cohort C

Q3

July

- Clearance to proceed to Ph3
from CDE & MFDS

September

- FDA EOP2 consultation

October



- Updated efficacy data from
cohort C

Q4

December

- Preclinical results of
[¹⁷⁷Lu]Lu-TST001 published
on EJNMMI



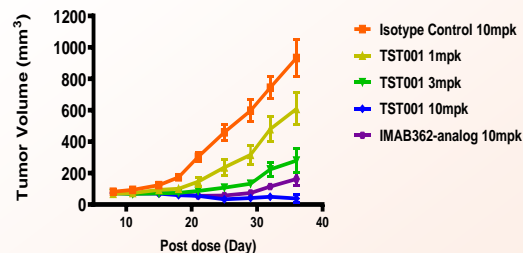
- TST001 based RDC
- In vivo tumor model data



Osemitamab (TST001)

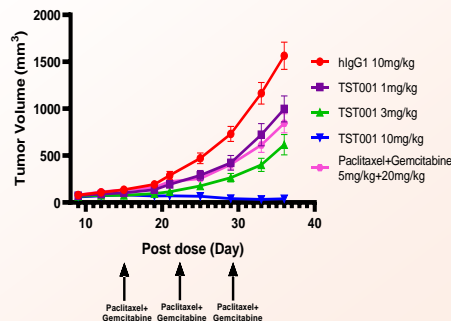
The BIC Anti-CLDN18.2 mAb with a Differentiated Profile vs. Zolbetuximab

Better anti-tumor activities in CLDN18.2 positive gastric cancer tumor model (MKN45-CLDN18.2 (40%))

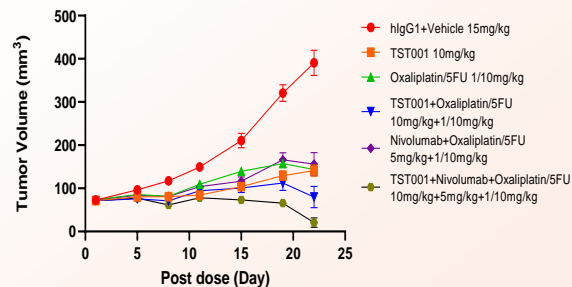


7/10 in Osemitamab Group vs. 0/10 in IMAB362 Group Achieved Tumor Clearance

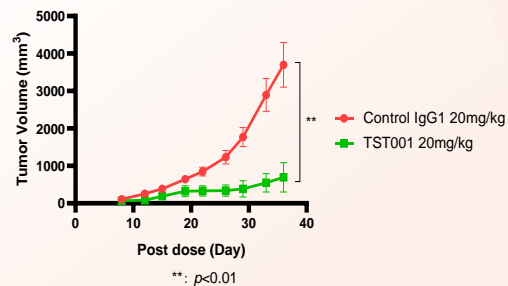
Strong anti-tumor activities in CLDN18.2 positive pancreatic cancer tumor model (BxPC3-CLDN18.2 (90%))



Synergistic anti-tumor activities seen with PD(L)1 mAb combination in PDL1-negative/CLDN18.2 positive PDX model



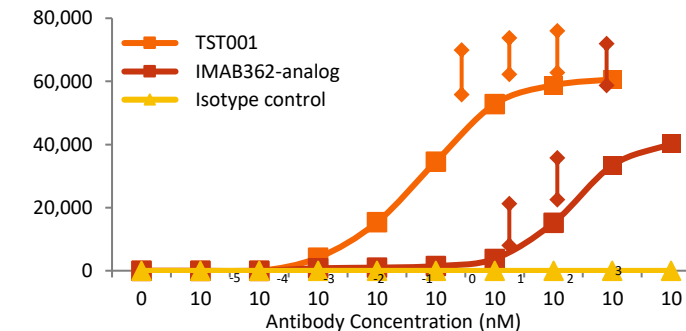
Strong anti-tumor activities in CLDN18.2 positive NSCLC tumor model (DV90-CLDN18.2 (90%))



Significantly better than Zolbetuximab

Higher binding affinity
Enhanced ADCC*

Mean Fluorescence Intensity





Enhanced ADCC activity for CLDN18.2 low expressing gastric cancer cells

* Reduced fucose in Fc and enhanced FcR binding with NK cell and ADCC activity (30-100 fold)

Osemitamab (TST001)

TST001 Ph1/2 Trial Overview - Study Design: Key G/GEJC Cohorts



	Regimen	Setting	CLDN18.2 Level	# Subjects enrolled (as of Feb 2024)	Status	
 TST001-002 (NCT04495296)	Cohort C	TST001 Q3W + CAPOX	1L G/GEJC	≥ 10%, ≥1+	64	Updated data presented at ESMO 2023
	Cohort G	TST001 Q3W + CAPOX + Nivolumab	1L G/GEJC	All comers	82	Enrollment completed
 TST001-001 (NCT04396821)	Cohort A	TST001 Q2W + FOLFOX + Nivolumab	1L G/GEJC	≥ 10%, ≥1+	18	Enrollment completed

No unexpected safety events; overall profile supportive of proceeding to Ph3

Osemitamab (TST001)

Promising Efficacy Data of TST001 Chemotherapy Combo in 1L CLDN18.2 G/GEJC



	CLDN18.2	Applicable population	mPFS	cORR	mDOR	mOS
Osemitamab (TST001) +CAPOX* (N=49)	≥10% & ≥1+ (by 14G11 LDT)	55%	14.0m	54.8%	12.7m	NA
Cross study comparison shows improved PFS and DOR in a broader patient population						
Zolbetuximab +CAPOX** (N=254)	≥75% & ≥2+ (by 43-14A Rx Dx)	38%	8.21m	53.8%	6.3m	14.37m
CAPOX (N=249)	≥75% & ≥2+ (by 43-14A Rx Dx)	38%	6.8m	48.8%	6.2m	12.16m

We have TranStar301 Ph3 Trial Consultations with:


FDA


CDE


MFDS

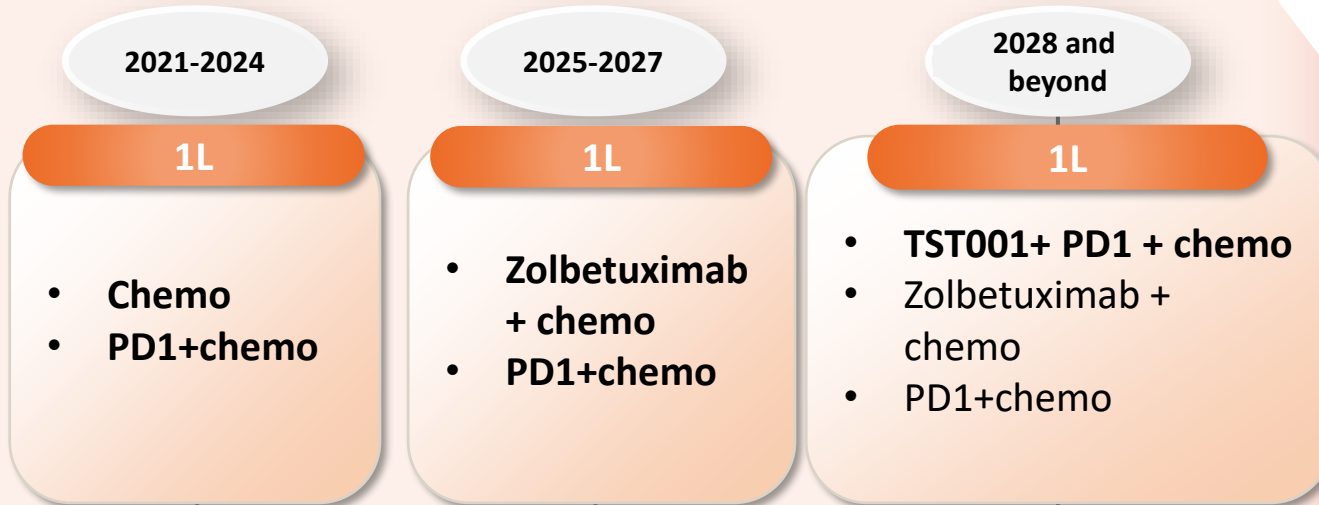
*ASCO 2023 Poster 4046 including both high/med/low CLDN18.2 expressing patients, defined by IHC assay 14G11 LDT

** GLOW trial, Nature Medicine 2023, CLDN18.2 defined by Ventana 43-14A Rx Dx assay

Note: PFS: medium progression-free survival; cORR; confirmed objective response rate; DOR: duration of responses; OS: medium overall survival.

Osemitamab (TST001)

TST001 in Combination with Nivolumab plus Chemo could Lead the Treatment Paradigm in 1L G/GEJC



**A New
Standard of Care
Treatment
in 1L G/GEJC**

Note: G/GEJC = Gastric or gastroesophageal junction cancer

Osemitamab (TST001)

Development Plan and Huge Potential for Multiple Indications



1L GC/GEJC

Combo with SOC
(Nivolumab / chemotherapy)

≥55% of all comers **

>100K addressable patients globally * [1]



Peri-Operative GC

Potentially first mover
anti-CLDN18.2 mAb

~55% of all comers **

~70K addressable patients globally * [1]

Other tumor types

1L PDAC



~50% of all comers **

~75K addressable patients globally * [2]

Lung Cancer



~41K addressable patients globally * [2]

* G7 (US, EU5, Japan) +China

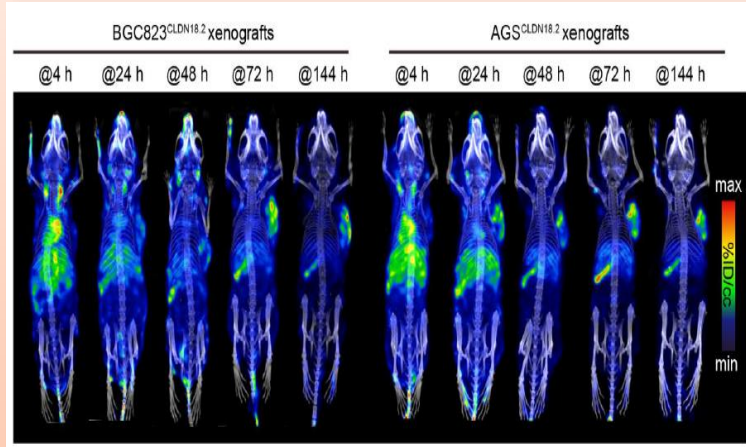
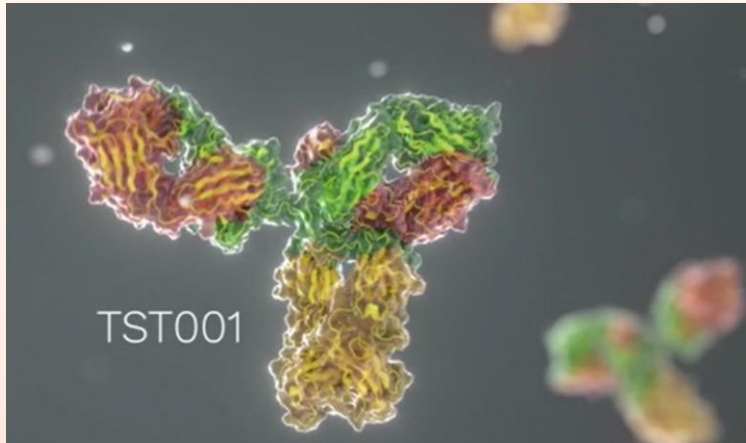
** per proprietary IHC assay

Source: [1] Decision Resources

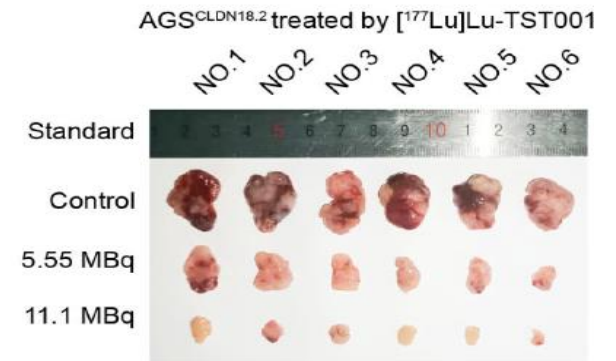
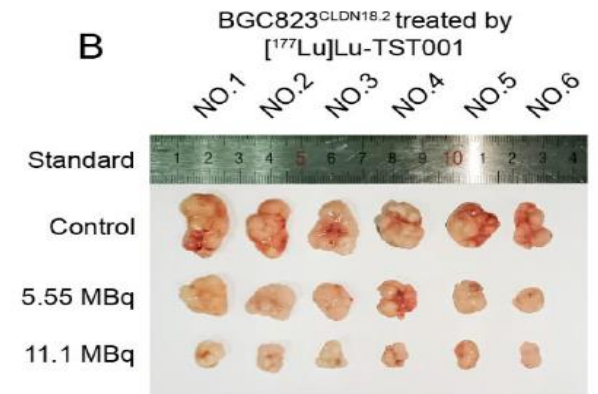
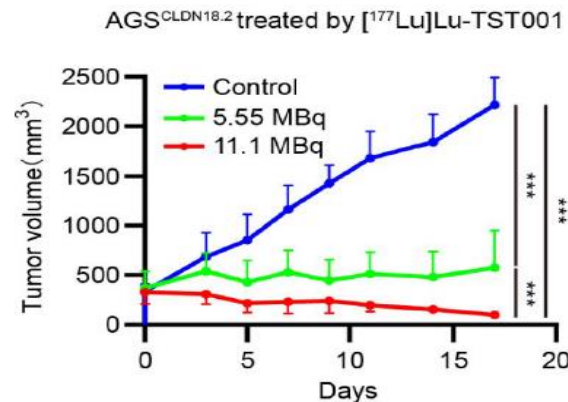
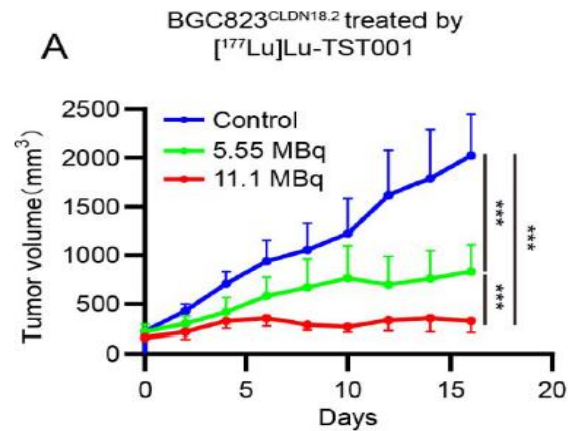
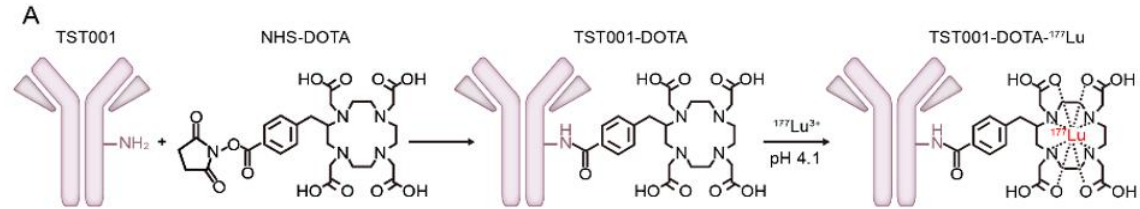
[2] Decision Resources and Globocan

Osemitamab (TST001)

Promising Preclinical POC Study of ^{177}Lu -CLDN18.2 RDC, a Novel Approach for Targeting CLDN18.2 Positive Tumor



European Journal of Nuclear Medicine and Molecular Imaging
<https://doi.org/10.1007/s00259-023-06561-1>





B l o s o z u m a b (T S T 0 0 2)

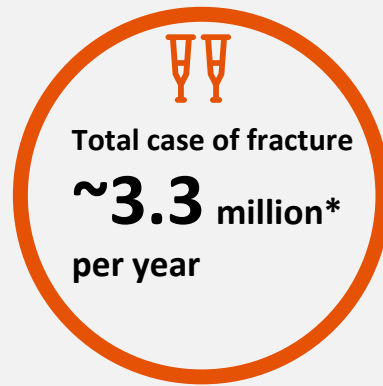
A Humanized Sclerostin mAb for Osteoporosis

Blosozumab (TST002)

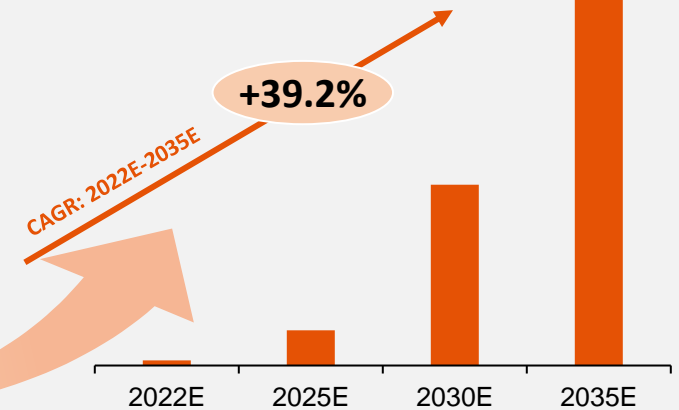
Anti-sclerostin mAbs are Poised to Address the Huge Unmet Needs of Osteoporosis in China



High Unmet Medical Needs with Large Market Potential



Market size of China anti-sclerostin drugs (USD bn)



Key Drivers and Future trends

✓ **Fast growth of prevalence in China due to aging population**

✓ **Increasing healthcare expenditure per capita**

✓ **Enhanced awareness of the impact of osteoporosis on quality of life**

✓ **No anti-sclerostin approved yet in China**

1. Chinese Society of Osteoporosis and Bone Mineral Research. Guidelines for the diagnosis and treatment of primary osteoporosis (2022)
*calculated based on a study conducted in 2013 *Projection of osteoporosis-related fractures and costs in China: 2010–2050*, DOI 10.1007/s00198-015-3093-2

Blosozumab (TST002)

A Well Differentiated Anti-Sclerostin Antibody Targeting Sclerostin for Bone Disorders



Our Objectives

More convenient

Higher efficacy

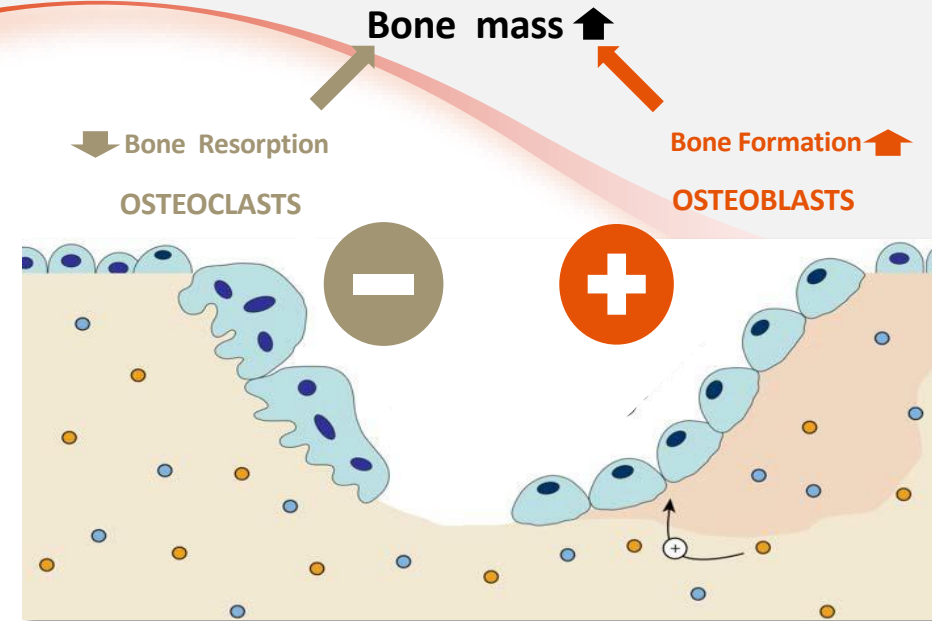
More accessible

Favorable Background

- Ph2 study in US/JAPAN completed by Eli Lilly
- Outstanding BMD increase with 52 weeks treatment: 17.7% in lumbar spine, 6.7% in total hip and 6.3% in femoral neck
- Good safety and tolerability profile
- No cardiovascular adverse event was observed

BMD: bone mineral density (BMD)

Dual Mechanisms



More potent than all currently available anti-OP medicines that address only one aspect of unmet needs

- Only improving bone formation: PTH and PTH analogue
- Only inhibiting bone resorption: bisphosphonate, calcitonin, Estrogen, SERMs, RANKL inhibitor

Blosozumab (TST002)

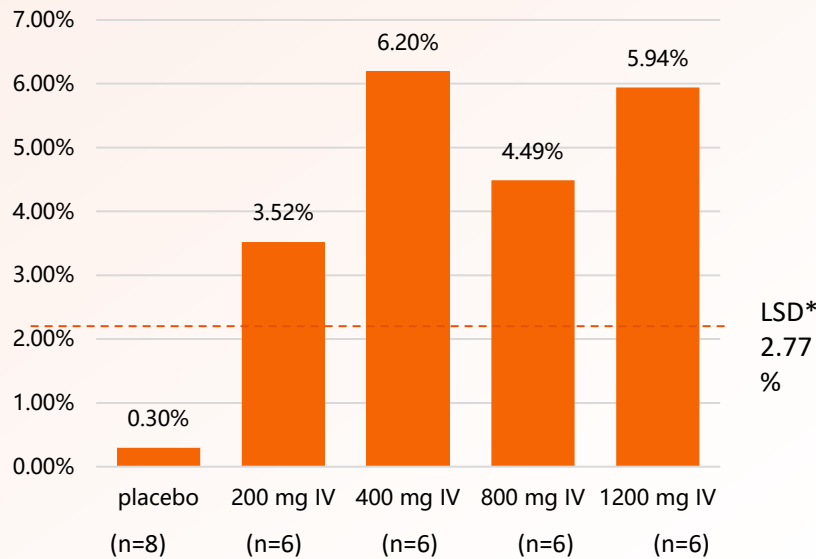
Encouraging Ph1 Efficacy Data Justifying Further Clinical Development



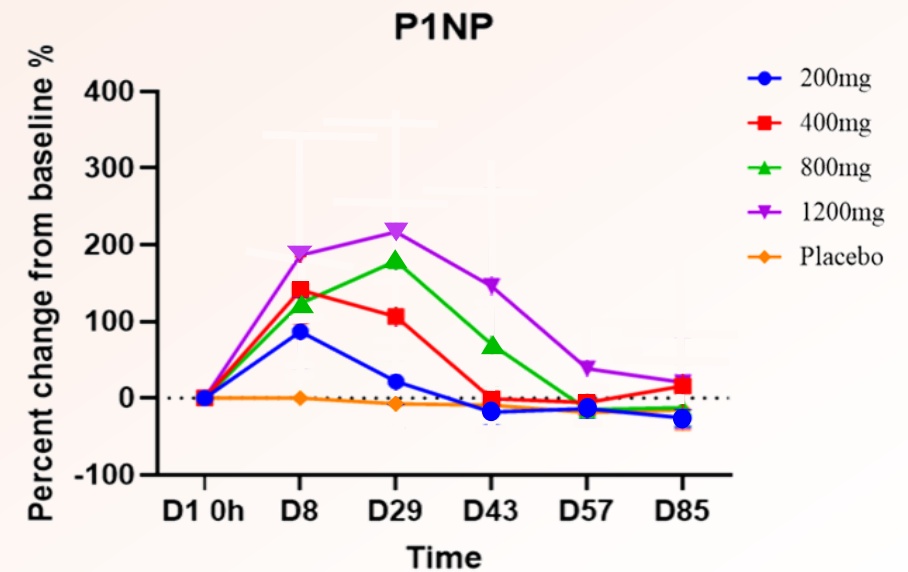
- Finished the Ph1 study with the results to support further research
- Received CDE approval to initiate Ph2 trial
- Ph1 study abstract has been submitted to 2024 WCO-IOF-ESCEO Congress

D85 lumbar spine BMD % change from baseline in TST002

Full study results to be presented in 2024



TST002 P1NP data



*LSD: least significant difference

Blosozumab (TST002)

Huge Unmet Medical Needs and Broad Target Patient Populations for Anti-sclerostin Antibody



Postmenopausal Osteoporosis in Women

~70 million
patients in China^[1]

~3 million
osteoporotic fractures in China



Osteoporosis in Men

20 million
patients in China^[1]



Post OVCF* Surgery

1.5 million
new vertebral fracture case in
2020 in China^[2]

1. Chinese Society of Osteoporosis and Bone Mineral Research. Guidelines for the diagnosis and treatment of primary osteoporosis (2022)
2. 2021 Chinese Guidelines for the Diagnosis and Treatment of osteoporotic vertebral compression fractures

*OVCF: Osteoporotic Vertebral Compression Fractures



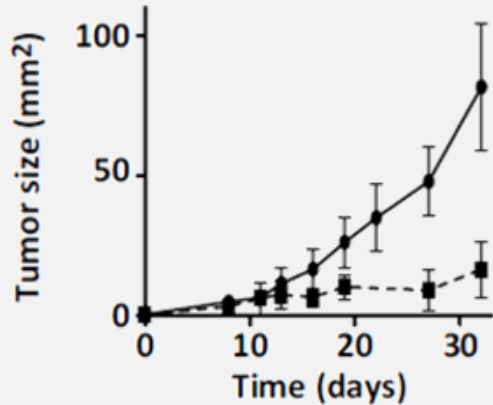
TST003 (Anti-Gremlin1)

A First-in-Class Humanized Anti-GREMLIN-1 Antibody

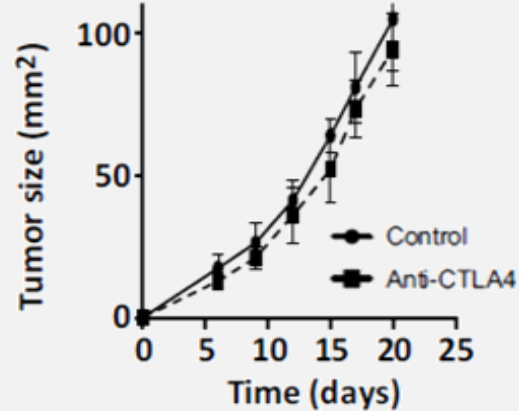


Tumors enriched with stromal cells are less responsive to immunotherapy

A Epithelial tumors



B Mesenchymal tumors



Gremlin-1 is an antagonist of BMP signaling pathway

Gremlin-1 is highly upregulated in multiple solid tumor types and promote tumor growth and metastasis

Tumors with mesenchymal phenotypes are less responsive to checkpoint inhibitors

TST003 is a humanized neutralizing antibody with high affinity to GREM1

A global FIH study ongoing

Cancer Res. 2017 Aug 1;77(15):3982-3989.

Status



Obtained IND Clearance by FDA and CDE



Presented preclinical data at AACR



Initiated global FIH study



Completed the 3rd dose cohort

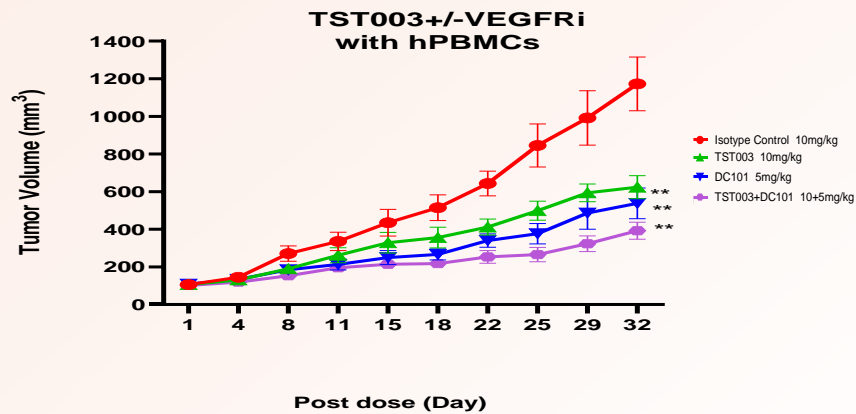
TST003

TST003 Displayed Potent Anti-tumor Activity in MSS CRC PDX Model and Mouse Model of mCRPC

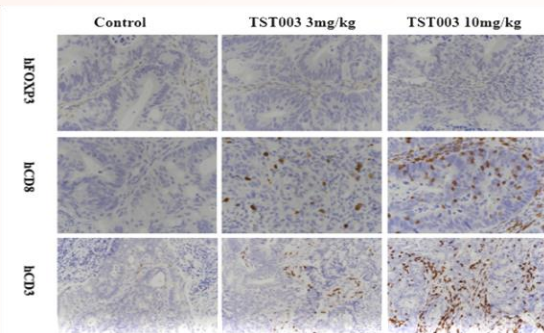


- Displayed promising activity in MSS CRC either as single agent or in combination with angiogenic inhibitor
- Displayed potent single agent anti-tumor activity in mouse model of AR low or negative

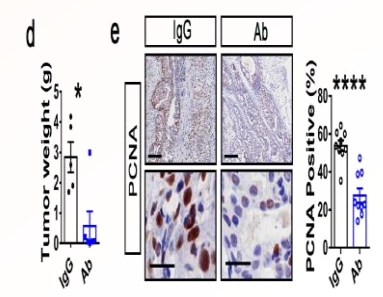
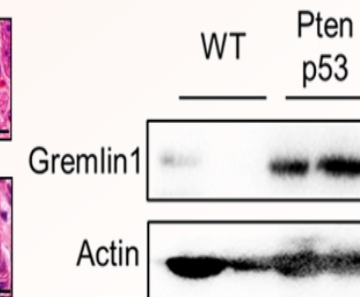
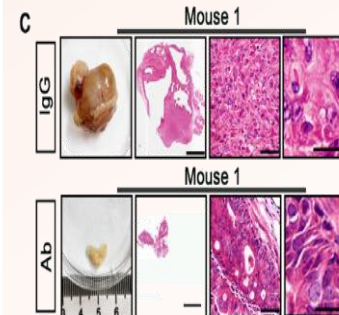
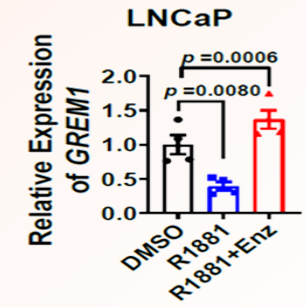
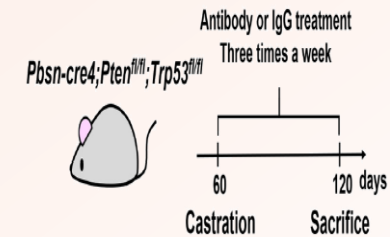
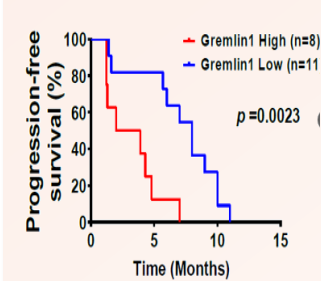
MSS CRC



DC101 is a surrogate mAb for mouse VEGFR2



mCRPC



TST003

Major Indications with Unmet Medical Need and Substantial Market Size will be Explored



MSS CRC in combination with SOC

>~285K

addressable patient in metastatic MSS CRC *[1]



CRPC in combination with AR inhibitors

>~100K

addressable patient in 1L and late lines of metastatic CRPC *[1]



Address unmet medical needs in other tumor types

Supported by preclinical data: e.g. NSCLC and SCLC

50% NSCLC and

30% SCLC express GREM1



We will explore the potential of TST003 as a single agent or combination therapy for multiple indications

* (G7+China)
Source: [1] Decision Resource reports and Globocan

Upcoming Milestones

1H 2024



Osemitamab (TST001)

- Advance global pivotal trial for 1L G/GEJ cancer
- Present data from ongoing Ph2 trials

Blosozumab (TST002)

- Present Ph1 SAD study data at a medical conference
- Initiate dose-ranging Ph2 study

TST003

- Complete the dose-escalation part of TST003 FIH trial and explore combinations with SOC in select tumor types

Emerging Pipeline of Oncology & Auto-Immune Drug Candidates



TST012

- **ADC product candidate** for gastric cancer, lung cancer etc.
- Lead antibody selected
- Potent anti-tumor activities in preclinical tumor model
- IND enabling study to start



TST013

- **ADC product candidate** for breast cancer and other solid tumors
- Lead antibody selected
- Differentiated profile observed relative to benchmark in preclinical study
- IND enabling study to initiate



TST008

- **First-in-class bispecific antibody** targeting MASP2 and receptors involved in regulating B cell activation and differentiation
- Target indications: SLE, LN & IgAN
- Lead molecule selected showed a potent inhibition on MASP2 dependent complement activation and sustainable reduction of B cells in vivo
- IND enabling study to initiate



TST801

- **First-in-class bifunctional antibody** targeting receptors involved in regulating B cell activation and differentiation
- Target indications include SLE, LN and IgAN
- Lead molecule selected and showed a potent and sustainable reduction of B cells in both in vitro and in vivo preclinical models
- Benchmark mAb approved in SLE and LN
- IND enabling study to initiate



Leader in Integrated Continuous Biomanufacturing platform (HiCB)

CMC & CDMO

Flawless Execution, Increased Efficiency, Global Quality Standard and Commercial Manufacturing Readiness

Faster

Quality

Significant cost saving

Leading perfusion technology

Enhanced Pipeline Development

- Completed process characterization and developing a process control strategy of osemitamab (TST001)
- Increased productivity for blosozumab (TST002)
- Completed 58 GMP DS lots




Grew CDMO Services

- **Medium development based on** in-house medium expertise
- **Expanded drug product development to include siRNA**
- **Expanded to provide ADC CMC process development service**





Clinical Trial Collaboration

 Bristol Myers Squibb™
Osemitamab (TST001)

Technology-based Partnership

In-License


Blosozumab (TST002)

Multinational
Partners to
Maximize Value

Joint Venture


TST004

Research Collaboration

 Dana-Farber
Cancer Institute  JOHNS HOPKINS
UNIVERSITY  北京大学 肿瘤医院
BEIJING CANCER HOSPITAL

 上海交通大学
SHANGHAI JIAO TONG UNIVERSITY  上海市肿瘤医院
SHANGHAI CANCER HOSPITAL  上海市肿瘤医院
SHANGHAI CANCER HOSPITAL

Commercialization



03

Financial & Outlook



2023 Financial Results

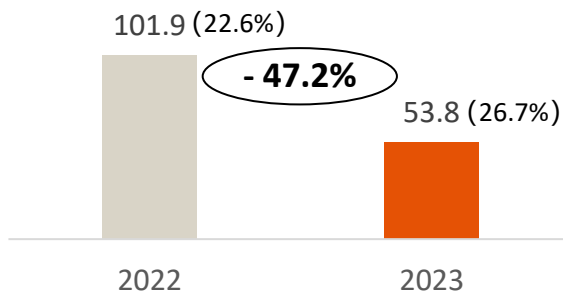
Financial Profile



Key Income Statement Metrics (Non-IFRS)

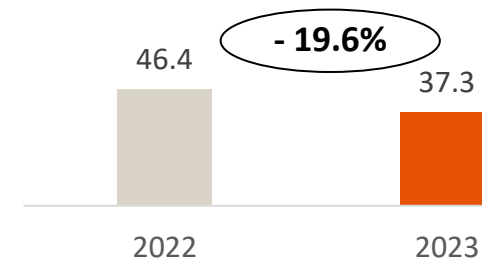
Revenue

RMB 53.8 million



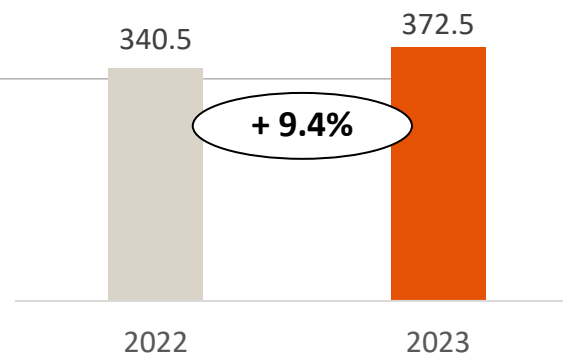
Other Income

RMB 37.3 million



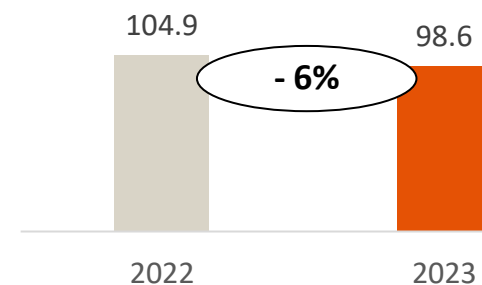
R&D expenses

RMB 372.5 million



SG&A expenses

RMB 98.6 million



Bank deposits and cash as of December 31, 2023 is approximately RMB 596 million.

Outlook

Integrated Platform, Cutting-edge Technology, Differentiated and Competitive Biologics



Clinical Development

- **Present**
Ph2 data for Osemitamab (TST001)/Nivolumab/Chemo combo
- **Advance**
global Ph3 trial for Osemitamab (TST001)
- **Present**
Ph1 data for Blosozumab (TST002)
- **Complete**
the TST003 FIH trial

Research

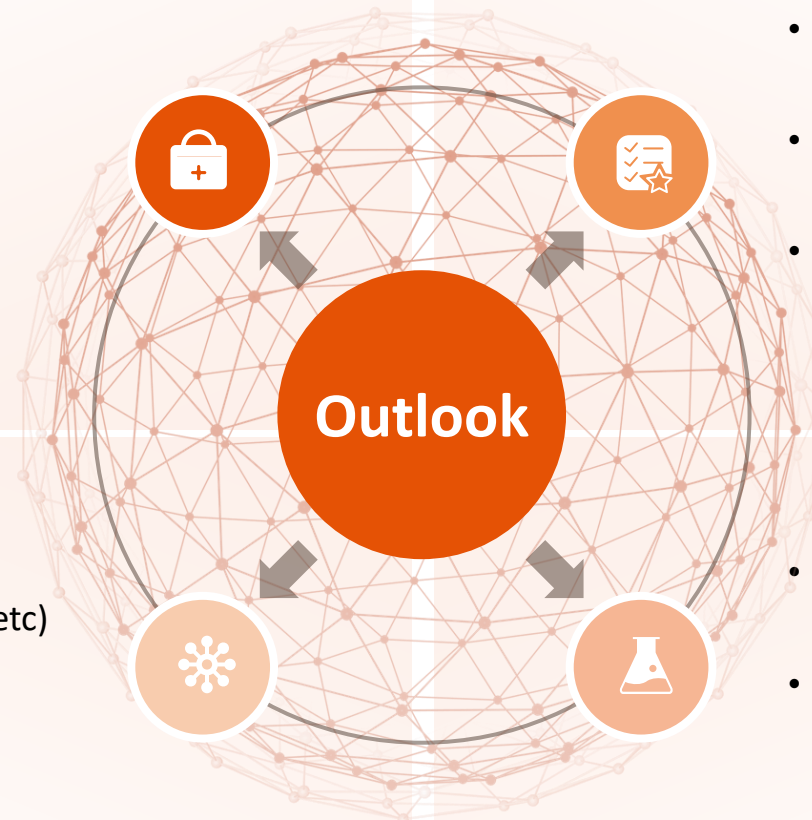
- **Expand**
pipeline by designing new modalities (ADC etc)
- **Deepen**
translational research to enable indication expansion

CMC & CDMO

- **Develop and grow**
CDMO business
- **Enhance**
Platform Technology and
- **Prepare**
for commercial manufacturing

Business Development

- **Continue partnership discussions**
with multiple programs
- Continue to **identify, evaluate and build**
new technology platforms through collaboration and partnership





TRANSCENTA

INNOVATE TO EXCEL

THANK YOU!



创胜集团

TRANSCENTA